

When you sell a Large Group medical policy with Beere&Purves, we'll help subsidize a vendor or service that benefits employees! The subsidy amount is based on which carrier your group is enrolling with through B&P:

Anthem Blue Cross \$4.00 PEPM

For groups enrolling in Anthem Blue Cross Large Group through B&P.

PEPM based on Anthem enrolled employees.

Subsidy example:

300 EEs x \$4.00 PEPM =
\$1,200 per month

Health Net \$2.50 PEPM

For groups enrolling in Health Net Large Group through B&P.

PEPM based on Health Net enrolled employees.

Subsidy example:

300 EEs x \$2.50 PEPM =
\$750 per month

Kaiser Permanente \$2.50 PEPM

For groups enrolling in Kaiser Permanente Large Group through B&P.

PEPM based on Kaiser Permanente enrolled employees.

Subsidy example:

300 EEs x \$2.50 PEPM =
\$750 per month

True GA Override

As a reminder, when you write your Large Group business through B&P, premiums, commissions, and bonuses are identical to what you would receive going direct. Our Large Group contracts are true GA overrides.



B&P preferred vendors for compliance, HSA, FSA, online enrollment, and more include:

- Ease
- The Holman Group
- Sterling Administration
- TASC

We are happy to offer the same subsidy to a different vendor you or the group have in mind, just let us know!

For questions about our Large Group BrokerPicks offerings, please [contact](#) your B&P Sales Representative — 888.722.3373.