# Decrease Your Taxes while **Increasing Employee** Salaries...

When your company participates in the Shared Benefits Plan™, you can reduce payroll taxes and Workers' Compensation costs. Plus, you can increase your employees' net income.

# How Does it Work?

Through provisions of Section 125 of the Internal Revenue Code, employees can elect to pay a portion of group health coverage premiums and contribute to a Health Savings Account (HSA) on a pre-tax basis. This reduces an employee's gross wages by the amount contributed to the benefit plan. Because employee wages are considered to be employer expenses, you will save on payroll taxes and Workers' Compensation costs. And because employees reduce their taxable income with their pre-tax contributions, they will pay lower federal, state income and social security taxes, thus increasing their take-home pay.3



### What are the Benefits?

<b>Employer Benefits</b>	without SBP	with SBP	<b>Employee Benefits</b>	without SBP	with SBP
Typical Annual Payroll	\$250,000	\$250,000	Employee Income	\$40,000	\$40,000
Less what employees			Less health premiums	\$O	\$2,400
contribute for benefits	<b>\$</b> 0	\$16,000	Taxable income	\$40,000	\$37,600
Taxable payroll	\$250,000	\$234,000	Estimated Federal, State and		
Estimated FICA and Workers'			Social Security Taxes (27%) <sup>3</sup>	\$10,800	\$10,152
Compensation costs (10%)	\$25,000	\$23,400	Income after taxes	\$29,200	\$27,448
Your company will save	\$O	\$1,6001	Less health premiums	\$2,400	\$0
¹ this illustration approximates the amount of employer savings. The actual			Remaining income after		
amount may vary depending on your employees' benefit and HSA contributions and Workers' Compensation rates.			taxes and health premiums	\$26,800	\$27,448
<sup>2</sup> this illustration approximates the employee tax reduction savings. The actual amount may vary depending on the employee's specific tax requirements.			Increase in take-home pay	\$0	\$648²
3 contributions to an HSA are consid	ered taxable income in	California.			



As you can see, the Shared Benefits Plan™ could save you and your employees hundreds, even thousands of dollars a year! By implementing the Shared Benefits Plan<sup>™</sup>, you can essentially reduce out-of-pocket costs. Best of all, it doesn't cost employees anything to participate.



## How Do You Get Started?

The Shared Benefits Plan™ is only \$150 per year, which includes an annual review of plan documents to ensure they remain current with legislative requirements. Call 888.294.0651 or contact your broker to get started and to see how you might be able to receive the first year free!

Please note that the employer application <u>must</u> be received prior to the requested effective date.



Call 888.294.0651 or visit bancover.com to get started!