

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of</u> <u>contents</u> to quickly navigate to the corresponding section of the document.

#### **Contents**

Cannabis	2
Carve-Out Rules	2
Composite Fillings	3
Dependent Children	
DE-9C	
Effective Date	4
Eligibility	5
Employer Contribution	6
Group Size	6
mplants	
Loads / Restrictions	
Missing Tooth	
Open Enrollment	8
Orthodontics	g
Out-of-Area/State (based on total eligibles)	10
Out-of-Network Reimbursement	17
Owner Only Groups (all business structures)	17
Participation	12
PEO	13
Product Options (dental)	14
Product Options (other)	
Provider Directory	15
Rates	16
Start Ups	17
Waiting Period (major services)	18
Waivers	
Voluntary Dependent Children	20
Voluntary Employer Contributions	20
Voluntary Open Enrollment	21
Voluntary Orthodontics	22
Voluntary Participation	23
Voluntary Product Options	24
Voluntary Waiting Period (major services)	25

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#### **Cannabis**

Aetna	Anthem Blue Cross	Beam
Allowed but DE9C required	• Allowed	Not Allowed
CaliforniaChoice	ChoiceBuilder	Delta Dental
• Allowed	• Allowed	Not Allowed
Guardian	Health Net	Humana
Not Allowed	• Allowed	• Allowed
MetLife	Principal	UnitedHealthcare
Not Allowed	Not Allowed	• Allowed

#### Carve-Out Rules

Carve-Out Rules		
Aetna	Anthem Blue Cross	Beam
<ul> <li>Alongside Medical: Carve-outs are not allowed</li> <li>Standalone: Union/Non-Union carve- outs allowed</li> </ul>	Union/Non-Union carve-outs allowed; min 5 enrolled	Not Allowed
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Dental is not available standalone; carve-out rules are applied at the Medical level</li> <li>Refer to Medical Underwriting</li> </ul>	Union/Non-Union carve-outs allowed; min 2 enrolled	<ul> <li>Carve-outs and remaining employees are allowed to enroll as long as the products are in different pools.</li> <li>Total group population must be insured with Delta Dental</li> <li>Level II rates despite industry</li> </ul>
Guardian	Health Net	Humana
Carve-out groups are allowed; must be defined by class	Carve-out groups are not allowed	<ul><li>Carve-out groups are</li><li>allowed; must be defined by class</li></ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Carve-out groups are allowed; must be defined by class</li> <li>Entire carve-out population must be offered coverage and 100% of eligibles must enroll</li> </ul>	Carve-out groups are allowed; must be defined by class	Carve-outs not allowed

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### **Composite Fillings**

Aetna	Anthem Blue Cross	Beam
• Covered	• Covered	• Covered
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul><li>Smile Saver and Ameritas Plans: Covered</li><li>MetLife DHMO plans: Not covered</li></ul>	• Covered	• Covered
Guardian	Health Net	Humana
Covered	Covered	• Covered
MetLife	Principal	UnitedHealthcare
Covered	Covered with a Rider	Covered with a Rider

### **Dependent Children**

•		
Aetna	Anthem Blue Cross	Beam
Considered late enrollee if not added before age 5	May be added at any time during Open Enrollment	<ul> <li>May be added at open enrollment</li> <li>May come on due to qualifying event if not added at initial enrollment</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
Considered late enrollee if not added before age 3	Late entrant rules vary by carrier	May be added at any time during Open Enrollment
Guardian	Health Net	Humana
<ul> <li>May be added at any time during Open Enrollment, if Section 125 in force</li> <li>Group will be re-rated if there is an average of more than 4 children per dependent unit (EE&amp;CH or FAM)</li> </ul>	May be added at any time during Open Enrollment	Considered Late Entrant if not added before 2yrs 31 days of age
MetLife	Principal	UnitedHealthcare
<ul> <li>May only come on due to qualifying event if not added at initial enrollment (unless group has added Open Enrollment option)</li> <li>Considered late enrollee if not added within 30 days of birth</li> </ul>	Considered late enrollee if not added before age 3	May be added at any time during Open Enrollment

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### DE-9C

Aetna	Anthem Blue Cross	Beam
<ul> <li>2-5 Enrolled: DE-9C required</li> <li>6-100 Enrolled w/o Prior Coverage: DE-9C required</li> <li>6-100 Enrolled w/ Prior Coverage: DE-9C not required</li> </ul>	DE-9C only required when enrolling with Medical	DE-9C not required
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>1-4 Enrolled: DE-9C required</li> <li>5+ Enrolled w/o Prior Coverage: DE-9C required</li> <li>5+ Enrolled w/ Prior Coverage: DE-9C not required</li> </ul>	DE-9C not required	DE-9C not required with census enrollment
Guardian	Health Net	Humana
DE-9C not required	<ul><li>DE-9C required for non-voluntary rates</li><li>DE-9C not required for voluntary rates</li></ul>	DE-9C not required
MetLife	Principal	UnitedHealthcare
• DE-9C only required when more than 50% of group is related	DE-9C not required	<ul> <li>2 enrolled: DE-9C or renewal for any line of coverage</li> <li>3+ enrolled: Participation Certification</li> </ul>

#### **Effective Date**

Aetna	Anthem Blue Cross	Beam
<ul><li>1st of month</li><li>15th of month</li></ul>	<ul><li> 1st of month</li><li> 15th of month</li></ul>	• 1st of month
CaliforniaChoice	ChoiceBuilder	Delta Dental
• 1st of month	1st of month	• 1st of month
Guardian	Health Net	Humana
<ul><li>1st of month</li><li>15th of month (PPO standalone)</li></ul>	• 1st of month	1st of the month
MetLife	Principal	UnitedHealthcare
<ul><li>1st of month</li><li>15th of month (2-50 groups only)</li></ul>	<ul><li> 1st of month</li><li> 15th of month</li></ul>	<ul><li> 1st of month</li><li> 15th of month (PPO standalone)</li></ul>

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### Eligibility

J - /		
Aetna	Anthem Blue Cross	Beam
<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-Time: 20+ hrs/wk</li> <li>Retirees: Not eligible</li> <li>1099 Employees: Not eligible</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk, add'l rules apply</li> <li>Part-Time: 20+ hrs/wk, add'l rules apply</li> <li>Retirees: Not eligible</li> <li>1099 Employees: Not eligible</li> </ul>	<ul><li>Full-Time: 30+ hrs/wk</li><li>Retirees: Not eligible</li><li>1099 Employees: Not eligible</li></ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-Time: 20+ hrs/wk</li> <li>Retirees: Not eligible</li> <li>1099 Employees: Not eligible</li> <li>All employees must be covered by Workers' Compensation</li> <li>Under age 3 not required to enroll with Dental</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Retirees: Not eligible</li> <li>1099 Employees: Not eligible</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk</li> <li>1099 Employees: Not eligible</li> </ul>
Guardian	Health Net	Humana
<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Min 20 hrs/wk considered</li> <li>1099 Employees: Not eligible</li> <li>No TX enrollees; contact B&amp;P</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-Time: 20+ hrs/wk</li> <li>Retirees: Not eligible</li> <li>1099 Employees: Not eligible</li> <li>All employees must be covered by Workers' Compensation</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-Time: 20+ hr/wk</li> <li>Retirees: Eligible</li> <li>1099 employees: May include if there is at least 1 W2 employee (must work exclusively for group)</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-time: 25+ hr/wk</li> <li>1099 Employees: Not eligible</li> <li>Group must be in business at least 1 year</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk</li> <li>Part-Time: 20+ hrs/wk</li> <li>Retirees: Max 10%</li> <li>1099 Employees: Not eligible</li> <li>Under age 3: Not required to enroll</li> </ul>	<ul> <li>Full-Time: 30+ hrs/wk (standalone); 20+ hrs/wk (with Medical)</li> <li>Retirees: Eligible</li> <li>1099 Employees: not eligible</li> <li>All employees must be covered by Workers' Compensation</li> </ul>

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### **Employer Contribution**

Aetna	Anthem Blue Cross	Beam
<ul> <li>Min 50% of employee premium or 25% of the total plan cost</li> </ul>	No employer contribution required	Min 50% of employee premium
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Min 50% of lowest cost plan (3500 / 4000 / 5000, if offered)</li> </ul>	Min 50% of lowest cost plan	<ul> <li>Employer contribution dictates participation, see Participation section</li> <li>PPO/Dual Choice/Core Buy-Up: 50%-100% of employee premium</li> <li>DeltaCare USA: 0-100% of employee premium</li> </ul>
Guardian	Health Net	Humana
Min 20% of employee premium	Min 50% of employee premium	No Minimum
MetLife	Principal	UnitedHealthcare
Min 50% of employee premium	Min 50% of employee premium	Contributory: Min 50% of employee premium

### **Group Size**

Aetna	Anthem Blue Cross	Beam
• 2-100	• 2-100	• 2-100
CaliforniaChoice	ChoiceBuilder	Delta Dental
• 1-100	• 2-500	• 2-99
Guardian	Health Net	Humana
• 2-99	• 2-100	• 2-99
MetLife	Principal	UnitedHealthcare
• 2-49	• 2-99	• 2-100

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### **Implants**

Aetna	Anthem Blue Cross	Beam
• 10-100: Covered on specific PPO plans	• Covered	Covered
CaliforniaChoice	ChoiceBuilder	Delta Dental
Not Covered	• Covered	Covered
Guardian	Health Net	Humana
• Covered	<ul><li>DHMO: Covered</li><li>DPPO: Not Covered</li></ul>	<ul> <li>5+ enrolled covered with a Rider;</li> <li>Preventative + plan excluded</li> </ul>
MetLife	Principal	UnitedHealthcare
Must be carrier at time of tooth loss	Covered with a Rider	Covered with a Rider

### Loads / Restrictions

Aetna	Anthem Blue Cross	Beam
<ul> <li>Ineligible industries when dental is sold standalone</li> </ul>	• Yes	<ul> <li>Ineligible industries; loads may apply based on industry</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
• No	Yes – SIC can impact rates for Delta and Anthem	<ul><li>Ineligible industries</li><li>Level I and Level II rates depend on SIC</li></ul>
Guardian	Health Net	Humana
<ul> <li>Ineligible industries; loads may apply based on industry</li> </ul>	• No	<ul><li>Yes, built into rates</li><li>Sic code 8021 ineligible</li></ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Ineligible industries; loads may apply based on industry</li> <li>2-50 employees: Max 15% Cobra/CalCobra</li> </ul>	SIC can impact rates	Ineligible industries; domestic household staff (8800-8899)

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### **Missing Tooth**

Aetna	Anthem Blue Cross	Beam
• Covered	• Covered	• Covered
CaliforniaChoice	ChoiceBuilder	Delta Dental
• Covered	• Covered	• Covered
Guardian	Health Net	Humana
• Covered	• Covered	• Covered
MetLife	Principal	UnitedHealthcare
Covered	• Covered	Covered

### **Open Enrollment**

Aetna	Anthem Blue Cross	Beam
<ul><li>2-9 Eligibles: No</li><li>10-100 Eligibles: Yes</li></ul>	Yes, same as Medical	• Yes
CaliforniaChoice	ChoiceBuilder	Delta Dental
Yes, same as Medical	• Yes	Yes, if Section 125 in force
Guardian	Health Net	Humana
Yes, if section 125 in force	Yes, same as Medical	• Yes
MetLife	Principal	UnitedHealthcare
• 10+ Eligibles: Yes	Annual enrollment; may waive coverage at initial enrollment and enroll at anniversary	Yes, same as Medical

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#### **Orthodontics**

Orthodontics		
Aetna	Anthem Blue Cross	Beam
<ul> <li>2-9 Eligible: available (must meet participation guidelines)</li> <li>10+ Eligible: min 5 enrolled</li> <li>Coverage: Adult and Child available for all plans</li> <li>12 month wait; waived with proof of prior coverage.</li> <li>No wait for DMO Basic and Plus or DMO in FOC Basic and Plus</li> </ul>	<ul> <li>PPO: Min 5 enrolled; min 5 eligible</li> <li>Coverage: Adult and Child for DHMO and Platinum and Gold PPO; Child only (through age 18) for all additional PPOs</li> <li>No waiting period for ortho</li> </ul>	Min 2 enrolled; Adult and Child
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Min 5+ enrolled</li> <li>Coverage: Child only for EPO, PPO</li> <li>24 month wait</li> <li>Waiting period waived for 10+ eligibles with uninterrupted, comparable prior coverage; excludes new hires</li> </ul>	<ul> <li>Min 5+ eligible (Ameritas)</li> <li>Min 5 enrolled; min 10+ eligible (MetLife and Delta)</li> <li>Min 10+ enrolled (Delta)</li> <li>Min 10+ eligible (Anthem)</li> <li>Coverage: Adult and Child (Anthem PPO and DeltaCare DHMO); Child only (Ameritas, Delta PPO, and MetLife)</li> <li>12 month wait for Ameritas; waived with proof of prior coverage for groups with 5+ eligibles</li> <li>No wait for Delta and DeltaCare</li> </ul>	<ul> <li>DeltaCare USA: Min 2 enrolled; Adult and Child</li> <li>PPO 5+ Enrolled: Adult and Child</li> <li>No waiting period for ortho</li> </ul>
Guardian	Health Net	Humana
<ul> <li>5-24 Enrolled: 12 month wait; waived with proof of prior coverage</li> <li>25+ Enrolled: No waiting period for ortho</li> <li>Coverage: Child all plans (Adult contact B&amp;P)</li> </ul>	<ul> <li>DPPO: 2+ enrolled with proof of immediately prior PPO or Indemnity ortho coverage; 10+ enrolled without prior coverage</li> <li>Min 2 enrolled</li> <li>Coverage: Adult and Child all plans</li> <li>No waiting period for ortho</li> </ul>	<ul> <li>2+ enrolled on Traditional Preferred &amp; PPO plans</li> <li>Coverage: Child only and Adult and Child</li> <li>2-9 Enrolled: 24 month wait for Ortho; waived with proof of prior coverage</li> <li>10+ Enrolled: 12 month wait for Ortho; waived with proof of prior coverage</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>PPO: 2-9 enrolled \$1000 max; 2+ enrolled requires prior major coverage</li> <li>DHMO: 30% and min 5 enrolled; prior coverage not required</li> <li>Dual Option: 5+ (PPO) and 5+ (DHMO) enrolled; prior ortho required for PPO enrollment</li> <li>Coverage: Adult and Child all plans; Child only Options plans</li> <li>No waiting period for ortho</li> </ul>	5+ enrolled: Child Only/Adult & Child (children covered up to age 19)	<ul> <li>5+ Eligible: Min 3 enrolled</li> <li>DHMO: Min 2 enrolled</li> <li>Coverage: Adult and Child, varies by plan</li> <li>12 month wait; waived with comparable prior coverage or choose plans without a wait</li> </ul>

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### Out-of-Area/State (based on total eligibles)

Aetna	Anthem Blue Cross	Beam
<ul> <li>Max 49% out-of-state</li> <li>Out-of-state will receive same plans as CA employees; based on state rules and network availability</li> <li>If out-of-state employees reside in a state that does not allow CA plans, employee must enroll in an available PPO or Indemnity plan</li> </ul>	<ul> <li>Standalone: Max 49% out-of-state</li> <li>Alongside Anthem Medical: Majority of eligible must live in CA (if 50/50 CA/OOS split, please contact your B&amp;P Sales Rep)</li> <li>Group must be headquartered in CA</li> </ul>	<ul> <li>No Max</li> <li>Group must be situs in CA for CA rates and benefits</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Max 49% out-of-state</li> <li>FDH Access 100 Dental plan not available to out-of-state employees (CC only)</li> </ul>	<ul> <li>Max 49% out-of-state</li> <li>Out-of-state must enroll in an available PPO or Indemnity plan chosen by employer</li> </ul>	<ul> <li>PPO:         <ul> <li>2-99 Enrolled: Min 1 employees enrolled in CA</li> <li>Group must be situs in CA</li> </ul> </li> <li>DHMO:         <ul> <li>DeltaCare USA: All enrollees must reside in CA</li> </ul> </li> </ul>
Guardian	Health Net	Humana
<ul> <li>No max</li> <li>Must be headquartered in CA for CA rates and benefits</li> <li>No TX enrollees; contact B&amp;P</li> </ul>	<ul> <li>Max 49% out-of-state</li> <li>Out-of-state and out-of-area employees must enroll in a PPO plan</li> </ul>	<ul> <li>No max</li> <li>Group must be situs in CA and have 1 enrolling CA employee for CA rates and benefits</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>2-9 Employees: Max 25% out-of-state</li> <li>DHMO only available in TX, FL, CA</li> </ul>	Out-of-state employees will receive same PPO benefits CA employees receive	<ul> <li>PPO: No max. Majority will determine situs state for rates and benefits; determined by corporate headquarters if no majority state</li> <li>DHMO: Enrollees must live in CA and reside in service area</li> </ul>

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### **Out-of-Network Reimbursement**

Aetna	Anthem Blue Cross	Beam
<ul><li>MAC, 80th &amp; 90th UCR</li><li>UCR established: Ingenix</li></ul>	<ul><li>MAC and 90th UCR</li><li>UCR established: Fair Health</li></ul>	• MAC, 90th, & 95th UCR
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul><li>MAC &amp; 80th UCR</li><li>UCR established: Ingenix</li></ul>	<ul> <li>Varies by plan: MAC and 70th, 80th, 90th UCR</li> </ul>	UCR UCR established: Delta Dental
Guardian	Health Net	Humana
<ul> <li>MAC, 50th, 70th, 75th, 80th, 85th, 90th, &amp; 95th UCR</li> <li>UCR Established: Combination of Fair Health and Guardian</li> </ul>	<ul><li>MAC &amp; UCR</li><li>UCR established: Fair Health</li></ul>	<ul><li>MAC &amp; 90th</li><li>UCR Established: Fair Health</li></ul>
MetLife	Principal	UnitedHealthcare
<ul><li>MAC, 51st, 80th, 90th, &amp; 99th UCR</li><li>UCR established: MetLife data</li></ul>	<ul> <li>MAC, 50th, 60thm 70th, 75th, 80th, 85th, 90th, 95th, 99th UCR</li> <li>UCR established: Ingenix</li> </ul>	<ul><li>MAC, 70th, 80th, 90th, 99th UCR</li><li>UCR established: Ingenix</li></ul>

### Owner Only Groups (all business structures)

Aetna	Anthem Blue Cross	Beam
<ul> <li>Not allowed unless there is at least 1 NON-SPOUSE / NON-OWNER W2 employee enrolling in Dental</li> <li>Corporations allowed if all owners / officers are on DE-9C</li> </ul>	Allowed if Corp or LLC	Allowed; 2 unrelated lives
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Standalone: not allowed</li> <li>Alongside Medical: Not allowed unless there is at least 1 NON-SPOUSE / NON- OWNER W2 employee enrolling in Dental</li> </ul>	<ul><li>All 2+ enrolled groups are eligible</li><li>Must enroll separately</li></ul>	Owner only groups permitted unless they consist only of spouses
Guardian	Health Net	Humana
<ul><li>All 2+ enrolled groups are eligible</li><li>Must enroll separately</li></ul>	Not allowed unless there is at least 1 NON-SPOUSE / NON-OWNER W2 eligible employee	<ul><li>All 2+ enrolled groups are eligible</li><li>Must enroll separately</li></ul>
MetLife	Principal	UnitedHealthcare
<ul><li>All 2+ enrolled groups are eligible</li><li>Must enroll separately</li></ul>	Allowed: Min 2 enrollees	Not allowed unless there is at least 1 NON-SPOUSE / NON-OWNER W2 enrolled employee

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#### **Participation**

Participation		
Aetna	Anthem Blue Cross	Beam
<ul> <li>2-3 Eligible: 100% (excluding waivers), min 2 enrolled</li> <li>4-50 Eligible: 75% and min 50% of total eligible (minus valid waivers)</li> <li>51-100 Employees: 30% eligibles (minus valid waivers)</li> <li>When employer pays 100%, then 100% participation required</li> </ul>	2-100 Eligible: 25% or min 2 enrolled, whichever is greater (minus valid waivers)	<ul> <li>2 Eligible: 100% no waivers allowed</li> <li>3-9 Eligibles: Min 3 enrolled</li> <li>10-49 eligibles: Min 5 enrolled</li> <li>50-100 eligibles: Min 10 enrolled</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>1-2 Enrolled: 100% (minus valid waivers)</li> <li>3-100 Enrolled: 70% (minus valid waivers)</li> </ul>	2-199 Employees: 70% eligibles and min 2 enrolled (minus valid waivers)	<ul> <li>PPO</li> <li>Use min 2 if group is 2-4 eligibles, otherwise:</li> <li>50-74% employer cont: 50% or 5 enrolled, whichever is greater</li> <li>75-99% employer cont: 75% or 5 enrolled, whichever is greater</li> <li>When employer pays 100%, then 100% participation required</li> <li>DeltaCare USA</li> <li>0-99%: Min 2 enrolled</li> <li>100%: All eligible employees must enroll</li> </ul>
Guardian	Health Net	Humana
<ul> <li>2-3 Eligibles: 100% (no waivers allowed)</li> <li>4+ Eligibles: 75% (minus valid waivers)</li> <li>When employer pays 100% then 100% participation is required</li> </ul>	<ul> <li>2-100 Employees Single plan: 50% min 2 enrolled (DHMO); 50% (DPPO); when employer pays 100% then 100% participation is required (minus valid waivers)</li> <li>2-100 Employees Dual Option: 50% (minus valid waivers), min 10 enrolled</li> </ul>	<ul> <li>Standalone: Minimum 50% (minus valid waivers)</li> <li>Alongside another line of coverage: Minimum 2 enrolled</li> <li>Dual Option: 10+ enrolled; 50% participation</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>PPO</li> <li>2-4 Eligibles: 100% (no waivers allowed)</li> <li>5-9: Min 5 enrolled</li> <li>10-99: Min 10 enrolled or 25%</li> <li>When employer pays 100% then 100% participation is required</li> <li>DHMO</li> <li>5+ Eligibles: 30%; min 5 enrolled (minus valid waivers)</li> </ul>	50% or 2 enrolled, whichever is greater (minus valid waivers)	<ul> <li>2-100 Employees (Contributory): 75% (minus valid waivers); not to fall below 50% of total eligible employees</li> <li>When employer pays 100% then 100% participation is required (less valid waivers)</li> </ul>

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#### **PEO**

Aetna	Anthem Blue Cross	Beam
Allowed: Group must exit the PEO	Allowed: Group must exit the PEO	Allowed: U/W approval required
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Allowed: Group may remain in the PEO for payroll purposes</li> </ul>	<ul> <li>Allowed: Group may remain in the PEO for payroll purposes</li> </ul>	Allowed: U/W approval required
Guardian	Health Net	Humana
Allowed: Group must exit the PEO	• Allowed	Allowed: Group must exit the PEO
MetLife	Principal	UnitedHealthcare
Allowed: Group must exit the PEO	Allowed: Group must exit the PEO	<ul> <li>Allowed: Group may remain in the PEO for payroll purposes</li> </ul>

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### **Product Options (dental)**

Product Options (dental)		
Aetna	Anthem Blue Cross	Beam
<ul> <li>Single plan, Dual Option (DMO/PPO)</li> <li>Freedom-of-Choice cannot be packaged with other options; must be the only plan sold</li> <li>2 Eligibles: With Medical</li> <li>3-50 Eligibles: Standalone; SIC restrictions may apply</li> </ul>	<ul> <li>2-100 Eligibles: Dual Option, and single plans</li> <li>Dual Option and single plans may be sold standalone or with Medical</li> <li>Dual Option allowed 5+ eligibles; min 2 in each plan; plans must have min 10% premium differential</li> </ul>	<ul> <li>2-100: PPO only</li> <li>10-100: Dual option PPO, min 5 enrolled in each plan</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>1-100 Enrolled: Available only with Medical</li> <li>FDH 100 Access not available if employer offers any other dental plan (CC only)</li> </ul>	2-199 Employees: Dual Option (1 plan must be DeltaCare DHMO)	<ul> <li>2-4 Enrolled in PPO</li> <li>Use 2-4 rates and plans</li> <li>Single plan: min 2 enrolled</li> <li>Dual Choice 1: min 2 enrolled in each plan</li> <li>Deluxe 100 plan not available</li> <li>5-99 Enrolled in PPO</li> <li>Single plan: use 5-99 rates and plans</li> <li>Dual Choice 1-3 &amp; Core/Buy-Up: min 2 enrolled in each plan (use 2-4 rates if fewer than 5 enrolled in a plan</li> <li>Min 5 enrolled for Child and Child and Adult Ortho</li> </ul>
Guardian	Health Net	Humana
<ul> <li>2+ Enrolled: PPO (DHMO contact B&amp;P)</li> <li>Dual Option (DHMO/PPO): Not available in bpQuote; contact B&amp;P</li> </ul>	<ul> <li>2+ Enrolled: DPPO or DHMO min 2 enrolled</li> <li>Dual Option: Min 2 enrolled in each plan</li> <li>DPPO/DHMO min 4 eligibles and 50% participation across both plans</li> <li>DPPO/DPPO or DHMO/DHMO min 4 eligibles and 50% participation across both plans</li> </ul>	<ul> <li>2-99 Single plan (Min 2 enrolled)</li> <li>10-24 enrolled: 2 plans</li> <li>25+ enrolled: 3 plans</li> <li>DHMO may only be paired with Traditional Preferred or PPO plans</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>2+ Enrolled: PPO; \$1750 CYM requires min 10 enrolled</li> <li>5+ Enrolled: DHMO</li> <li>Dual Option: Min 5 enrolled in each plan</li> <li>PPO/DHMO         <ul> <li>10-24 Eligibles: Min 5 enrolled on each plan</li> <li>25-49 Eligibles: Min 10 (PPO) and 5 (DHMO) enrolled</li> </ul> </li> </ul>	<ul> <li>2-99 Point of Service Plan: EPO and PPO benefits based on provider utilized and PPO</li> <li>Dual Option PPO: Min 10 eligible, min 2 in each plan; plans must have min 20% premium differential</li> </ul>	<ul> <li>2-4 Eligibles: Single plan (min 2 enrolled)</li> <li>2-9 Eligibles: Silver and Bronze plans only (min 2 enrolled)</li> <li>5+ Eligibles: Single plan (min 3 enrolled); DHMO/PPO (min 3 enrolled with no ortho)</li> <li>10+ Eligibles: PPO/PPO (min 10 enrolled)</li> </ul>

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### **Product Options (other)**

Aetna	Anthem Blue Cross	Beam
<ul><li>Medical (1+ enrolled; standalone)</li><li>Vision (2+ enrolled; standalone)</li></ul>	<ul> <li>Medical (1+ enrolled; standalone)</li> <li>Disability (2+ eligibles; standalone)</li> <li>Life (2+ enrolled; standalone)</li> <li>Vision (2+ eligibles; standalone)</li> </ul>	<ul><li>Vision</li><li>Life</li><li>LTD (2+ enrolled)</li></ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Medical (1+ enrolled; standalone)</li> <li>Life (with Medical)</li> <li>Vision (with Medical)</li> </ul>	<ul> <li>Life (2+ enrolled; match Dental)</li> <li>Vision (2+ enrolled with Dental)</li> <li>Chiro/Acupuncture (2+ enrolled; match Dental)</li> </ul>	<ul><li>Vision (2+ enrolled with Dental)</li><li>Life</li><li>LTD</li></ul>
Guardian	Health Net	Humana
<ul> <li>Critical Illness, Life, LTD, STD, Vision</li> <li>Contact B&amp;P to obtain a proposal for these products</li> </ul>	<ul> <li>Medical (1+ enrolled standalone)</li> <li>Life (10+ enrolled standalone)</li> <li>Vision (2+ enrolled standalone)</li> </ul>	<ul> <li>Life (2+ enrolled)</li> <li>Vision (2-4 enrolled with Dental; 5+ enrolled standalone)</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Life (2-4 enrolled with Dental)</li> <li>Life, LTD, STD (5+ enrolled standalone)</li> <li>Vision (2-4 enrolled with Dental; 5+ with Dental, Life or Disability)</li> </ul>	<ul> <li>Vision, Life, STD, LTD (2+ enrolled with Dental; 5+ enrolled standalone)</li> <li>Accident, Critical Illness (greater of 5 enrolled or 10%)</li> </ul>	<ul> <li>Medical (1+ enrolled standalone)</li> <li>Life (2-5 enrolled with Medical; 6+ enrolled standalone)</li> <li>Vision (2+ enrolled standalone)</li> </ul>

### **Provider Directory**

Aetna	Anthem Blue Cross	Beam
• <u>DocFind</u>	• Find Care	• Find a Dentist
CaliforniaChoice	ChoiceBuilder	Delta Dental
• <u>Provider Search</u>	• <u>Provider Search</u>	• Find a Dentist
Guardian	Health Net	Humana
Find a Dentist	• Find a Provider	Find a Doctor
MetLife	Principal	UnitedHealthcare
Find a Dentist	• Find a Dentist	• Find a Dentist

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of</u> <u>contents</u> to quickly navigate to the corresponding section of the document.



### Rates

Aetna	Anthem Blue Cross	Beam
<ul> <li>2-50: Based on employer zip code</li> <li>51-100: Based on employee zip code</li> <li>12 month rate guarantee</li> </ul>	<ul> <li>Based on employer zip, group size, and SIC code</li> <li>SIC code does not apply to Dental Net DHMO</li> <li>24 month rate guarantee</li> </ul>	<ul> <li>Based on employer zip, employee zip, eligibles, and SIC code</li> <li>12 month rate guarantee</li> <li>24 month rate guarantee available with rate load</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul><li>Based on employer zip code</li><li>12 month rate guarantee</li></ul>	<ul> <li>Delta HMO: based on employer zip code</li> <li>PPO: Based on employer zip code, group size and SIC code</li> <li>12 month rate guarantee</li> </ul>	<ul> <li>Based on employer zip code and SIC</li> <li>24 month rate guarantee</li> </ul>
Guardian	Health Net	Humana
<ul> <li>Based on employee zip code and enrolled</li> <li>Min \$1000/yr premium</li> <li>12 month rate guarantee</li> <li>24 month rate guarantee available with rate load</li> </ul>	<ul> <li>Based on employer zip code and enrolled</li> <li>12 month rate guarantee</li> </ul>	<ul> <li>Based on employer zip code, number enrolled, and SIC code</li> <li>12 month rate guarantee</li> <li>24 month rate guarantee available with rate load</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Based on employer zip code and enrolled</li> <li>12 month rate guarantee</li> <li>24 month rate guarantee available with rate load</li> </ul>	<ul> <li>Based on employer zip code, group size, and SIC code</li> <li>12 month rate guarantee</li> <li>24 month rate guarantee available with rate load</li> </ul>	<ul> <li>Based on employer zip code, eligibles and SIC</li> <li>12 month rate guarantee</li> </ul>

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## **Start Ups**

Aetna	Anthem Blue Cross	Beam
<ul> <li>Allowed for groups in operation for less than 3 months &amp; provide 2 weeks of payroll</li> </ul>	Filed and stamped CA legal documents required	Startups allowed
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>1-4 enrolled: 4 weeks of payroll</li> <li>5+ enrolled: 1 week of payroll prior to the requested effective date</li> </ul>	<ul> <li>2 enrolled: 2 months in business prior to the requested effective date</li> <li>3+ enrolled: 1 day in business prior to the requested effective date</li> </ul>	<ul> <li>2 weeks of payroll, OR</li> <li>ER letter listing EEs, job titles &amp; dates of hire</li> </ul>
Guardian	Health Net	Humana
Startups allowed	<ul> <li>Startups allowed; min 2 weeks of payroll</li> </ul>	Startups allowed
MetLife	Principal	UnitedHealthcare
Must be in business for 1 year	Must be in business for 1 year	2 weeks of payroll and filed and stamped legal docs

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### Waiting Period (major services)

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Aetna	Anthem Blue Cross	Beam
<ul> <li>2-9 Eligibles: 12 month waiting period (excludes DMO Basic and Plus, DMO in FOC Basic and Plus)</li> <li>2-9 Eligibles: Waiting period waived with proof of prior employer coverage, including new hires</li> <li>10-100 Eligibles: No waiting period</li> </ul>	No waiting period for major services	<ul> <li>No waiting period for major services</li> <li>No waiting period for new hires</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>12 month waiting period (EPO, PPO)</li> <li>Waiting period waived for 10+ eligibles with uninterrupted, comparable prior coverage; excludes new hires</li> </ul>	• None	<ul><li>No waiting period for major services</li><li>No waiting period for new hires</li></ul>
Guardian	Health Net	Humana
<ul> <li>2-9 Enrolled: 12 month wait (perio and major); waived with proof of prior coverage</li> <li>5-9 Enrolled: With prior coverage, group may waive wait to new hires with 3% load; Without prior coverage may waive wait for all with 15% load</li> <li>10+ Enrolled: No waiting period</li> </ul>	<ul> <li>No waiting period for major services</li> <li>No waiting period for new hires</li> </ul>	<ul> <li>2-4 Enrolled: 12 month wait (perio and major); waived with proof of prior coverage</li> <li>Waiting periods are for initial &amp; open enrollment. Waiting periods vary for Late applicants</li> </ul>
MetLife	Principal	UnitedHealthcare
2-50 Employees: No waiting period for major services or new hires	<ul> <li>No waiting period for major services</li> <li>No waiting period for new hires</li> </ul>	<ul> <li>Options available with and without waiting periods for major care and ortho services</li> <li>Waiting period waived for entire group choosing a "wait" plan with proof of prior 12 month coverage showing "major" benefits</li> </ul>

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of</u> <u>contents</u> to quickly navigate to the corresponding section of the document.



#### **Waivers**

Aetna	Anthem Blue Cross	Beam
<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Non-Valid:</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>
Guardian	Health Net	Humana
<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Non-Valid:</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Military</li> <li>Non-Valid:</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Non-Valid:</li> </ul>	<ul> <li>Valid:</li> <li>Group spousal coverage</li> <li>Other group coverage</li> <li>COBRA</li> <li>Medicare / Medi-Cal</li> <li>Military</li> <li>Individual</li> </ul>

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of</u> <u>contents</u> to quickly navigate to the corresponding section of the document.



### **Voluntary Dependent Children**

Aetna	Anthem Blue Cross	Beam
<ul> <li>Considered late entrant if not added prior to age 5 at Open Enrollment</li> <li>Late Entrants: Not allowed</li> </ul>	<ul> <li>Must be added at Open Enrollment</li> <li>Late Entrants: Allowed during open enrollment</li> </ul>	<ul> <li>May be added to any time during Open Enrollment</li> <li>May come on due to qualifying event if not added at initial enrollment</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Considered late entrant if not added prior to age 3 at Open Enrollment</li> <li>Late Entrants: Not allowed</li> </ul>	<ul> <li>Late entrant rules vary by carrier</li> <li>Late Entrants: Allowed during open enrollment; waiting periods may apply</li> </ul>	<ul> <li>May be added to any time during Open Enrollment</li> <li>Considered late entrant if not added prior to age 4 at Open Enrollment</li> <li>Late Entrants: 12 month wait if enrollee initially chose to waive Vol coverage</li> </ul>
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	<ul> <li>Must be added at Open Enrollment</li> <li>Late Entrants: Allowed during open enrollment</li> </ul>	<ul> <li>Must be added before 2yrs and 31 days of age</li> <li>Late Entrant: if not added before 2yrs and 31 days of age</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>May only come on due to qualifying event if not added at initial enrollment (unless group has added OE option)</li> <li>Considered late enrollee if not added within 30 days of birth</li> <li>Late Entrants: 10+: May be added at any time during Open Enrollment</li> </ul>	<ul> <li>Must be added at Annual Enrollment</li> <li>Late Entrants: Considered late entrant with penalty applied if not signed within 31 days of eligibility</li> </ul>	<ul> <li>Must be added at Open Enrollment</li> <li>Late Entrants: May be added at any time during Open Enrollment</li> </ul>

### **Voluntary Employer Contributions**

Aetna Anthem Blue Cross Beam  • 3-50: 0-24% for total cost OR 0-49% for employee cost permitted • 51-100: 0%; Employer contribution is not permitted  CaliforniaChoice ChoiceBuilder Delta Dental  • 0%; Employer contribution is not permitted  • 0%; Employer contribution is not permitted  • 0%; Employer contribution is not permitted  • 0-49% contribution permitted  Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team  MetLife Principal UnitedHealthcare  • 0-49% contribution permitted  • 0-49% contribution permitted  • 0-49% contribution permitted			
employee cost permitted  51–100: 0%; Employer contribution is not permitted  CaliforniaChoice ChoiceBuilder Delta Dental  0%; Employer contribution is not permitted  • 0%; Employer contribution is not permitted  • 0-49% contribution permitted  Guardian Health Net Humana  • Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team  MetLife Principal UnitedHealthcare	Aetna	Anthem Blue Cross	Beam
<ul> <li>0%; Employer contribution is not permitted</li> <li>0-49% contribution permitted</li> <li>0-49% contribution permitted</li> <li>6uardian</li> <li>Rules have the potential to vary from group to group. Please contact a member of your B&amp;P Sales Team</li> <li>O-49% contribution permitted</li> <li>0-49% contribution permitted</li> <li>UnitedHealthcare</li> </ul>	employee cost permitted • 51-100: 0%; Employer contribution is not	No contribution required	• 0-49% contribution permitted
Guardian Health Net Humana  Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team  MetLife Principal UnitedHealthcare	CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Rules have the potential to vary from group to group. Please contact a member of your B&amp;P Sales Team</li> <li>MetLife</li> <li>O-49% contribution permitted</li> <li>0-49% contribution permitted</li> <li>UnitedHealthcare</li> </ul>		• 0-49% contribution permitted	0-49% contribution permitted
group to group. Please contact a member of your B&P Sales Team  MetLife Principal UnitedHealthcare	Guardian	Health Net	Humana
γ.	group to group. Please contact a	• 0-49% contribution permitted	• 0-49% contribution permitted
• 0-49% contribution permitted • 0-49% contribution permitted • 0-49% contribution permitted	MetLife	Principal	UnitedHealthcare
	• 0-49% contribution permitted	• 0-49% contribution permitted	• 0-49% contribution permitted

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### **Voluntary Open Enrollment**

Aetna	Anthem Blue Cross	Beam
• No	• Yes	• Yes
CaliforniaChoice	ChoiceBuilder	Delta Dental
• Yes	• Yes	• Yes
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	• Yes	• Yes
MetLife	Principal	UnitedHealthcare
Yes: 10+ eligibles	Annual Enrollment: May waive coverage at initial enrollment and enroll at anniversary	• Yes

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of</u> <u>contents</u> to quickly navigate to the corresponding section of the document.



### **Voluntary Orthodontics**

voluntary Orthodontics		
Aetna	Anthem Blue Cross	Beam
<ul> <li>10+ eligibles required</li> <li>Coverage: Adult and Child (most plans); Child only (OOS)</li> <li>24 month wait for ortho</li> </ul>	<ul> <li>Coverage: Adult and Child for Dental Net and Gold 90% PPO; Child only (through age 18) for all additional PPOs</li> <li>12 month wait for ortho</li> </ul>	<ul><li>Min 2 enrolled</li><li>Coverage: Adult and Child</li></ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Min 2 enrolled</li> <li>24 month waiting period</li> <li>Coverage: Adult and Child</li> </ul>	<ul> <li>Min 5+ eligible (Ameritas)</li> <li>Min 10+ eligible (Anthem, MetLife and Delta): Min 5 enrolled (MetLife and Delta)</li> <li>Coverage: Adult and Child for DHMO; Child only for PPO</li> <li>12 month wait for Ameritas; waived with proof of prior coverage for groups with 5+ eligibles</li> </ul>	<ul> <li>5+ enrolled required for DeltaCare USA ortho</li> <li>5+ enrolled required for PPO ortho</li> <li>Coverage: Adult and Child (DHMO); Child only with 5+ enrolled, Adult and Child with 50+ enrolled (PPO)</li> <li>12 month wait for ortho; waived with comparable prior coverage</li> </ul>
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	<ul> <li>PPO: 2-4 enrolled with proof of prior PPO ortho coverage; 5+ enrolled with or without prior coverage</li> <li>DHMO: 2+ enrolled</li> <li>Coverage: Adult and Child all plans</li> <li>No waiting period for ortho</li> </ul>	<ul> <li>2+ enrolled on Traditional Preferred &amp; PPO plans</li> <li>Coverage: Child only and Adult and Child</li> <li>2-9 Enrolled: 24 month wait for Ortho; waived with proof of prior coverage</li> <li>10+ Enrolled: 12 month wait for Ortho; waived with proof of prior coverage</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>PPO: 5-9 enrolled with prior ortho coverage; 10+ enrolled requires prior major coverage</li> <li>DHMO: 5+ enrolled; prior coverage not required</li> <li>Dual Option: 10+ (PPO) and 5+ (DHMO) enrolled; min 25 enrolled required for PPO ortho enrollment</li> <li>Coverage: Adult and Child all plans; Child only Option plans</li> <li>2-49 Employees: No waiting period for ortho</li> </ul>	<ul> <li>2+ Enrolled: Child ortho (up to age 19)</li> <li>25+ Enrolled: Adult ortho (employees 19+ and dependents ages 19-26)</li> </ul>	<ul> <li>10+ eligibles required with min 8 enrolled</li> <li>Coverage: Child only ortho (PPO and Indemnity voluntary plans)</li> <li>12 month waiting period; waived with comparable prior coverage or choose no-wait plans</li> </ul>

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### **Voluntary Participation**

Aetna	Anthem Blue Cross	Beam
• 3-100 with Medical: Min 30% or 3 enrolled, whichever is greater	<ul> <li>PPO: 5+ eligible, min 2 enrolled</li> <li>Dual Option (DHMO/PPO): Min 5 enrolled on each plan</li> </ul>	<ul> <li>Single option: 2+ enrolled</li> <li>Dual Option: 10+ enrolled and at least 5 in each plan</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
Min 1 enrolled	<ul> <li>5+ Eligibles (Anthem): Min 2 enrolled</li> <li>10+ Eligibles (All other carriers): Min 5 enrolled</li> </ul>	<ul><li>2-4 Employees: Min 2 enrolled</li><li>5+ Employees: Min 5 enrolled</li></ul>
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	<ul><li>DHMO: 2+ enrolled</li><li>PPO: 2+ enrolled</li></ul>	<ul> <li>Standalone: Minimum 50%</li> <li>Alongside another line of coverage: Minimum 2 enrolled</li> <li>Dual Option: 10+ enrolled; 50% participation</li> </ul>
MetLife	Principal	UnitedHealthcare
<ul> <li>DHMO: 5+ enrolled with min 30% of total eligibles</li> <li>PPO: 5+ enrolled and 50% of total eligible; 2000 CYM requires min 10 enrolled</li> <li>Dual Option: Min 3 in each plan</li> <li>PPO/DHMO 25-49 eligibles: Min 10 (PPO) and 5 (DHMO) enrolled</li> </ul>	20% or 5 enrolled employees, whichever is greater	<ul> <li>Single plan: 2+ enrolled</li> <li>Dual Option: 5+ eligibles; min 3 enrolled and at least 1 in each plan</li> </ul>

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### **Voluntary Product Options**

Aetna	Anthem Blue Cross	Beam
<ul> <li>Available standalone (SIC restrictions)</li> <li>Dual Option not allowed</li> <li>3-9 plans: DMO Access, DMO Plus, FOC PPO 1000 and 1500</li> <li>10-50 plans: FOC Active, Active PPO Low, Active PPO, Active PPO Plus, PPO Max 1000 and 1500, and PPO 1500 and 2000</li> </ul>	<ul> <li>Plans: Vol Dental PPO, Vol Dental Net</li> <li>5+ eligible: Min 2 enrolled; Dual Option allowed with min 2 enrolled in each plan</li> </ul>	<ul> <li>Available standalone</li> <li>Plans: Offerings are the same as contributory but with different rates</li> </ul>
CaliforniaChoice	ChoiceBuilder	Delta Dental
<ul> <li>Must be sold with Medical</li> <li>Employee does not need to elect Medical to enroll in Voluntary Dental</li> <li>Voluntary plan: Smile Saver 3000; must contact Smile Saver prior to using benefits</li> </ul>	<ul> <li>10-199 Employees: Single plan</li> <li>10-199 Employees: Dual option (1 plan must be DeltaCare DHMO)</li> </ul>	<ul> <li>Standalone: DHMO, PPO</li> <li>Dual Choice 1, 2, 3: min 2 required to enroll in each plan</li> </ul>
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	<ul> <li>Available standalone</li> <li>Plans: Offerings are the same as contributory but with different rates</li> </ul>	<ul> <li>2-99 Single plan (Min 2 enrolled)</li> <li>10-24 enrolled: 2 plans; plans must have different coinsurance levels</li> <li>25+ enrolled: 3 plans; plans must have different coinsurance levels</li> <li>DHMO may only be paired with Traditional Preferred or PPO plans</li> </ul>
MetLife	Principal	UnitedHealthcare
Available standalone	Available standalone	Available standalone

Use this tool to compare underwriting rules across dental carriers. Click on a category in the <u>table of contents</u> to quickly navigate to the corresponding section of the document.



### Voluntary Waiting Period (major services)

Aetna	Anthem Blue Cross	Beam
<ul> <li>PPO: 12 month wait</li> <li>Waiting period waived with proof of prior group coverage</li> <li>Waiting period applies to new hires</li> </ul>	12 month wait; waived with proof of comparable coverage	No waiting period for major services
CaliforniaChoice	ChoiceBuilder	Delta Dental
No waiting period if enrolled at Open Enrollment	<ul> <li>MetLife (Silver): No waiting period</li> <li>Ameritas: No waiting period</li> <li>Anthem PPO (Silver): 12 month wait</li> <li>Delta DHMO: No waiting period</li> </ul>	<ul> <li>12 month wait; waived with proof of prior qualified coverage for enrollees submitted with group enrollment (n/a to new hires)</li> </ul>
Guardian	Health Net	Humana
Rules have the potential to vary from group to group. Please contact a member of your B&P Sales Team	<ul> <li>No waiting period for major services</li> <li>No waiting periods for new hires</li> </ul>	<ul> <li>2-4 Enrolled: 12 month wait (perio and major); waived with proof of prior coverage</li> <li>Waiting periods are for initial &amp; open enrollment. Waiting periods vary for Late applicants</li> </ul>
MetLife	Principal	UnitedHealthcare
2-49 Employees: No waiting period for major services or new hires	No waiting period for major services	12 month wait; waived with proof of prior qualified coverage for enrollees submitted with group enrollment