

WORKERS COMPENSATION

Time for An Update

with PATRICK KIM

Applying For A

Learner Permit

ID Card

Renewal

Replacement

Driver license?

Yes No

Learner permit?

Yes No

Non-driver ID Card?

Yes No

PHOTO HERE

Your Personal

Full Last Name

Full First Name

Date of birth

Nationality

Driver license, Lerner Permit, or Non-Driver ID card number

Date of Expiration:

Type of License:

Out-of-State License ID No:

Your Personal Details

Hight

on / inches

Eye color

Contact Details

Home Phone No.

Workers' Compensation



EMPLOYERS Offerings



Top 10 Preferred Risk SIC Codes



Quoting Requirements



Services

EMPLOYERS Offerings

Top 10 Preferred Risk SIC Codes

Quoting Requirements

Services



Integrated Medicomp

- 96% retention on Medical
- 10% discount on Workers' Compensation
- Access to the Anthem Medical Network
- 24-hour nurses hotline



Stand Alone Coverage

- Growth tool to get BOR on Medical Groups
- Prospecting tool during the slow season
- Protect current groups from competitors

Top 10 Preferred Risk SIC Codes

EMPLOYERS Offerings

Quoting Requirements

Services

Top 10 Preferred Risk SIC Codes

1. 8111 Legal Services
2. 8721 Accounting, Auditing, & Bookkeeping
3. 7371 Computer Programming Services
4. 7538 General Automotive Repair Shops
5. 8021 Offices and Clinics of Dentists
6. 6531 Real Estate Agents and Managers
7. 7011 Hotels and Motels
8. 6282 Investment Advice
9. 6411 Insurance Agents, Brokers, and Service
10. 5812 Eating Places

EMPLOYERS Offerings

Top 10 Preferred Risk SIC Codes

Quoting Requirements

Services

Requirements

- Federal Tax Identification Number
- Employee job description and their payroll
- Workers' Compensation RENEWAL DATE or First Date of Hire

Submit Any of the Following

- ACROD 130 (universal Workers' Compensation application)
- Workers' Compensation renewal document
- Most recent ER application from ANY medical carrier and the group's estimated annual payroll

EMPLOYERS Offerings

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Services

B&P Workers' Comp Services

Process



All pre- and post- sale servicing



Pre-populate applications



Pre-underwrite groups



Classifications, ownership changes, and documentation consultation



Proof documentation for accuracy



Assistance with claims processing

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QUESTIONS?

EMPLOYER Offerings

Top 10 Preferred Risk SIC
Codes

Quoting Requirements

Services