



## Small Group Top Producer Trip

### Solage Calistoga



[solagecalistoga.com](http://solagecalistoga.com)

- Based on small group production in 2009, trip will occur in 2010
- Agents earn a point for each new small group medical member they sell - **1 point per small group member**
- The points can add up, when you add specialty business – **½ point per member per specialty line and ¼ point for workers' compensation**
- To get agents off to a great start, we'll double points for **January** effective dates for:
  - Come Back to Blue qualified AB1672 medical groups
  - New Dental sales
- Top 50 point winners and 5 wildcards - **for each 50 points get entered into random drawing for 5 wildcard winners**

**For more details contact your Anthem Blue Cross regional sales manager.**

#### Program footnotes:

- Association business and Tribe business not eligible
- Qualifiers will receive a 1099
- Trip is not transferable or redeemable for cash
- One qualifying attendee per agency plus guest, non transferable
- Other program details may apply