



Solution Bonus Program

Our new Solution plans, introduced in August, offer you three great new ways to generate business with groups and their employees looking for lower cost health coverage.

Solution 2500, Solution 3500 and Solution 5000 are high deductible plans that include low copays for doctor's visits and prescriptions, but still offer protection from the high cost of extended hospital stays or unexpected major medical expenses.

Our Solution Bonus promotion allows our agents to earn extra money selling these great new plans. What could be easier?

- Agent can earn \$35 or \$50 for each new member on one of our three Solution plans. For each enrolled new member in any Solution plan within our effective dates window, agents will earn:
 - \$35 per Solution member
 - \$50 per Solution member after 25 Solution members have been enrolled

EXTENDED!!

Solution bonus effective dates extended from September 1, 2008 through January 15, 2009