

# Your B&P Sales Team



Your B&P Sales Team is here to help with all your sales and servicing needs. Reference the descriptions for each key team contact to determine which team member is best suited to assist you.



## Karina Bivian

Group Sales Representative

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## Key Team Contacts

Contact	Description
<b>Michelle Scarborough</b> Small Group Specialist (925) 296-5468 <a href="mailto:mscarborough@beerepurves.com">mscarborough@beerepurves.com</a>	Small group quoting, benefit questions, enrollment materials, employee worksheets & service
<b>Karen Howshall</b> Small Group Specialist (925) 296-5462 <a href="mailto:khowshall@beerepurves.com">khowshall@beerepurves.com</a>	
<b>Passion Polanco</b> Ancillary & Large Group Specialist (925) 296-5479 <a href="mailto:ppolanco@beerepurves.com">ppolanco@beerepurves.com</a>	Large group quoting, ancillary quoting, benefit questions, enrollment materials & service
<b>Kate Fountain</b> Lead Small Group & Online Enrollment Specialist (925) 296-5494 <a href="mailto:kfountain@beerepurves.com">kfountain@beerepurves.com</a>	Ease support & online open enrollments

## Additional Contacts

Name	Title	Email	Phone
Jennifer Lisanti	Sales Director	<a href="mailto:jlisanti@beerepurves.com">jlisanti@beerepurves.com</a>	(925) 296-5476
Heather Jahnke	Operations & Underwriting Director	<a href="mailto:hjahnke@beerepurves.com">hjahnke@beerepurves.com</a>	(925) 296-5483
Thuy Sin	Underwriter	<a href="mailto:tsin@beerepurves.com">tsin@beerepurves.com</a>	(925) 296-5481
Kristian Lastimosa	Underwriter	<a href="mailto:klastimosa@beerepurves.com">klastimosa@beerepurves.com</a>	(925) 296-5475
Katie Mendelson Hsu	Underwriter	<a href="mailto:ktrim@beerepurves.com">ktrim@beerepurves.com</a>	(925) 296-5484