

Your B&P Sales Team



Your B&P Sales Team is here to help with all your sales and servicing needs. Reference the descriptions for each key team contact to determine which team member is best suited to assist you.



Nick Jauhal

Group Sales Representative

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Key Team Contacts

Contact	Description
Kate Fountain Lead Small Group & Online Enrollment Specialist (925) 296-5494 kfountain@beerepurves.com	Small group quoting, benefit questions, enrollment materials, employee worksheets, service, Ease support & online open enrollments.
Alicia Hopkins Small Group & Online Enrollment Specialist (925) 296-5460 ahopkins@beerepurves.com	
Passion Polanco Ancillary & Large Group Specialist (925) 296-5479 ppolanco@beerepurves.com	Large group quoting, ancillary quoting, benefit questions, enrollment materials & service

Additional Contacts

Name	Title	Email	Phone
Jennifer Lisanti	Sales Director	jlisanti@beerepurves.com	(925) 296-5476
Heather Jahnke	Operations & Underwriting Director	hjahnke@beerepurves.com	(925) 296-5483
Thuy Sin	Underwriter	tsin@beerepurves.com	(925) 296-5481
Kristian Lastimosa	Underwriter	klastimosa@beerepurves.com	(925) 296-5475
Katie Mendelson Hsu	Underwriter	ktrim@beerepurves.com	(925) 296-5484