

# Broker Bonus

Get paid on ALL membership enrolled in Kaiser Permanente and CaliforniaChoice starting with 6 lives.



Kaiser Permanente is offering its broker bonus for groups enrolled between 10/1/18 and 1/1/19 and membership in CaliforniaChoice qualifies.

Even better, we're sweetening the deal.

We will match Kaiser Permanente's bonus on all membership enrolled through any of our other carriers through 1/1/19.

## Here's the breakdown:

Eligible Group Size	Kaiser Permanente's Bonus	CaliforniaChoice Match for All Other Carriers
6-49 full-time employees	\$30 per enrolled member	\$30 per enrolled member
50-100 full-time employees	\$50 per enrolled member	\$50 per enrolled member

## Here are some examples of how this can really add up:

Group Size	Total Members	Kaiser Permanente Members	Other Carrier Membership	Total Bonus
15 full-time employees	25 members	13 members 13 x \$30 = \$390	12 members 12 x \$30 = \$360	\$390 + \$360 = <b>\$750</b>
75 full-time employees	121 members	61 members 61 x \$50 = \$3,050	60 members 60 x \$50 = \$3,000	\$3,050 + \$3,000 = <b>\$6,050</b>

### Bonus Rules and Conditions:

- The bonus is paid on top of your regular commission and applies to CaliforniaChoice groups with 6-100 full-time employees.
- Applies to new CaliforniaChoice groups with initial effective dates of 10/1/18, 11/1/18, 12/1/18, and 1/1/19.
- Qualifying group must stay active with CaliforniaChoice for at least one year.
- Business written through a partnering General Agency also qualifies for bonus.
- CaliforniaChoice intends to issue incentive payments 90 days following the effective month of a qualifying group.
- For Kaiser Permanente membership written through CaliforniaChoice, the broker will receive the bonus payment from Kaiser Permanente directly. For membership written through any other carriers, the broker will receive the bonus payment from CaliforniaChoice directly.

For more details, contact your CaliforniaChoice representative.

