

# HRConnect

## What is HRConnect?

An online, integrated human resource management system to meet both the employer's and employee's needs. It includes a benefit plan administration system that summarizes benefit plans, provides carrier contact information, enrollment forms and other important information.

It also offers a variety of other capabilities as well, including employee recordkeeping, company calendar, HR reports, and a company information section, while providing the option to incorporate seamless integration with leading providers of Payroll, COBRA and regulatory compliance.

## How much does it cost?

It's free! You can offer HRConnect's base system to your clients for absolutely no cost. Premium services are available for the employer (or you) to purchase at varying prices depending on the service and number of employees. When all premium services are purchased, consolidated billing and a bundled discount for those services is available.

### Base System:

- Benefit Administration
- Employee Tracking and Recordkeeping
- Online Enrollment
- HR Forms and Worksite Postings
- And much more

### Premium Services:

- Payroll (SurePayroll)
- COBRA (Ceridian)
- FSA/POP (Ceridian)
- EAP (Ceridian) – pending
- HR Resources (HRAnswerlink)

## What's in it for you?

HRConnect is a tool for you to use to strengthen customer relationships, gain new clients and earn additional commissions. Whenever your client works with HRConnect to purchase one, many or all of the available premium services, you will earn a 15% commission on the contracted price. Or, you can forgo your commission to lower your client's cost. It's up to you.

## Who can you give it to?

Any client that you feel will benefit from the available resources. HRConnect is available to brokers that work with Beere & Purves but we also understand that clients are not always going to choose a carrier available through our GA. We don't see the value in forcing you into choosing a carrier that might not be a good fit for your client. Our job is to bring value to our relationship when the situation works best for all parties.

## How do you get access?

HRConnect requires an agreement be signed between you and Beere & Purves. Once this agreement has been executed, access will be provided via the Main Menu of *bpQuote* using your current log in information. You will also receive a PowerPoint presentation for client meetings branded with your company logo.

## Make your clients aware!

Once the broker agreement is executed, you can begin generating HRConnect proposals for any one of your clients. Simply choose the report category *HR Services*, located on the Proposal Options page of *bpQuote*, to include a personalized HRConnect quote.