

Piecing it Together

Spend two hours with Beere & Purves and pick up invaluable tips and tools to help piece together Small Group.

Wednesday, February 27th or Thursday, February 28th

8:00am: Registration & Breakfast

9:00am–11:00am: Presentation



76% of B&P's January 2008 small group business implemented HSA plan designs. It takes more than a group number to ensure an HSA is implemented correctly.



The rules for spin-off companies are not the same for all carriers. Let us help you quickly identify which carriers will consider your prospect Guarantee Issue.



57% of new group's processed by B&P did not offer prior coverage. Learn to navigate legal document and payroll requirements to help get start-up companies through Underwriting.



Does your prospect have Union employees? Feel confident when you inform your next carve-out group whether or not they will be considered on a Guarantee Issue basis.



When a group wants to exit a PEO, learn how B&P carrier partners offer more flexibility to assist you and your client in a smooth and timely transition.

Wednesday, February 27th

Marriott San Mateo

San Mateo, CA 94402

1770 South Amphlett Blvd

650.653.6000

→ [Click here](#) to RSVP

Thursday, February 28th

Renaissance Club Sport

Walnut Creek, CA 94597

2805 Jones Road

925.938.8700

→ [Click here](#) to RSVP

presented by:

beere&purves
the broker's partner