

# See What's Happening in 2020

FIND OUT WHY YOU AND YOUR CLIENTS HAVE A HOME AT HEALTH NET

**You look for the best combo of value and quality – for your clients and for your book of business.** We value the care you give your clients, our members.

*That's why when you offer Health Net plans, you can be sure your clients are getting the coverage they need at a price they can afford.*

*And that is a good place to watch your business grow.*

## Our Broker Bonus program for 2020!



**Save money for your clients** – collect a bonus for yourself!

You'll earn a \$50 per member bonus for every new Small Business Group (SBG) sale you make with effective dates from July 1, 2020, through December 1, 2020.

*That means a family of four = \$200; a family of five = \$250, etc.*

There's no limit!

**For details and program guidelines, please [click here](#).**



## Value-added convenience!



Doctor house calls in select urban areas. Doctors come to you!

|                  | Urgent care | Primary/Preventive care |
|------------------|-------------|-------------------------|
| EnhancedCare PPO | ✓           | ✓                       |
| PPO              | ✓           | ✓                       |
| HMO              | ✓           | Not covered             |
| HSP              | ✓           | Not covered             |



Walk-in clinics for non-emergency illnesses and injuries. Preventive care also available. In California, MinuteClinics are located inside freestanding retail CVS pharmacy stores.

|                  | Urgent care | Primary/Preventive care |
|------------------|-------------|-------------------------|
| EnhancedCare PPO | ✓           | ✓                       |
| PPO              | ✓           | ✓                       |
| HMO              | ✓           | ✓                       |
| HSP              | ✓           | ✓                       |



Connects members to board-certified doctors via phone, 24 hours a day, 7 days a week.

**Note:** MinuteClinic, Teladoc and Heal may not be available with all plans, networks and groups. Contact your Health Net Sales Consultant or Account Manager for details.

Health Net HMO and HSP plans are offered by Health Net of California, Inc. Health Net PPO insurance plans are underwritten by Health Net Life Insurance Company. Health Net of California, Inc. and Health Net Life Insurance Company are subsidiaries of Health Net, LLC. Health Net is a registered service mark of Health Net, LLC. All rights reserved.

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**Relaxed underwriting!**

You can now sell HMO with 6 (just 6!) or sell Salud with 2 as our underwriting promotions will continue in 2020!

BROKER COMMUNICATIONS

Coverage for every stage of life™