

## 2022 BONUS PROGRAM

# Our new bonus program rewards you for all of the business you write this year!

In Q4 2021, get 3 employees enrolled (which also lines up with our underwriting guidelines for slicing!) and receive \$500. Do that on 10 accounts and get \$5,000—it's unlimited!

And for January 2022 effective dates, we're rewarding you for getting your cases in early. Submit your account in November and receive a larger bonus. It's that simple.

We want to be the easiest carrier to work with during your busiest time of year, so we are keeping things simple.

- ▶ Sell a case with 3 or more employees (slicing allowed), **receive \$500**

### Early Submission Bonus

We know Q4 can be busy. Get your 1/1 case in early, enjoy the holidays, get paid.

- ▶ Get your 1/1/2022 4+ EE case approved between 11/1—11/30 get **\$700**
- ▶ Get your 1/1/2022 4+ EE case approved between 12/1—12/15 get **\$500**
- ▶ Get your 1/1/2022 4+ EE case approved before 1/1 get **\$350**
- ▶ **Unlimited** number of accounts
- ▶ Eligible for **January 2022** effective dates

**CalChoice too!** Groups written through CaliforniaChoice are eligible for broker bonuses- brokers MUST be appointed with Cigna and Oscar at the time of sale.

#### Terms and conditions

1. Only licensed and appointed agents who are contracted with Cigna + Oscar are eligible for the bonus.
2. The producer must be the Agent of Record and hold an appointment with Cigna + Oscar on both the effective date of coverage and at the time the bonus is paid.
3. Groups must effectuate and pay at least three months premium in order to qualify for the broker bonus program.
4. Bonus payments will be made on the 15th of the month after the three-months premium payment requirements have been met.
5. Payments are made directly to the broker of record on the policy. Producers may not combine, transfer or otherwise aggregate business with other producers for the purposes of bonus program eligibility.
6. General agencies are not eligible for this bonus program.
7. Disagreements or disputes regarding this program or the interpretation of rules or payout amounts will be resolved at the sole discretion of Oscar. Oscar may amend or discontinue the terms of the program at any time without advance notice.
8. There is no cap on the bonus program.

**Cigna + Oscar coverage is insured by Cigna Health and Life Insurance Company.** CA: benefits administered by Oscar Health Administrators. Other states: benefits administered by Oscar Management Corporation. Pharmacy benefits provided by Express Scripts, Inc. Cigna + Oscar health insurance contains exclusions and limitations. For complete details on product availability and coverage, please refer to your plan documents or contact a representative.