

# Welcome Back Specialty Bonus



July 1 – December 31, 2021

We've noticed it's been a while since you've sold a case with us.  
We miss working with you and want you back!

## EARN A BONUS WHEN YOU SELL YOUR FIRST CASE IN OVER 12 MONTHS

To earn a bonus, sell your **FIRST** dental and/or vision case in over 12 months to 5+ enrolled size groups with initial effective dates of coverage from July 1 through December 31, 2021:

### 5+ ENROLLED EMPLOYEE SIZE CASE

	Dental-only case	<b>\$500</b>
	Vision-only case	<b>\$250</b>
	Dental + Vision case	<b>\$750</b>

*NOTE: To qualify for this bonus, cases must be enrolled electronically using an electronic enrollment vendor, Humana's Launch My Group, or Humana's list enrollment.*



[Bonus details >](#)

# Humana®

For more information on Humana's commission and bonus offerings, contact your Humana sales executive.



**PROVISIONS BELOW APPLY TO ALL BONUSES DESCRIBED IN THIS FLYER:**

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

The number of enrolled employees in the dental line of coverage will be used to determine the Case Size for Dental + Vision Cases.

To qualify for this bonus, cases must be enrolled electronically using an electronic enrollment vendor, Humana's Launch My Group, or Humana's list enrollment.

Only one bonus paid to an Agency of Record during the bonus period. The bonus amount will be paid on the first case written during the period. If two or more cases are written at the same time and qualify for the Welcome Back Specialty Bonus, the higher bonus amount will be paid.

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state's compensation disclosure law, he/she should consult a legal advisor.

**Confidential. For Humana agent/agency use only.** This material, including any subpart(s), is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group, or the general public.